

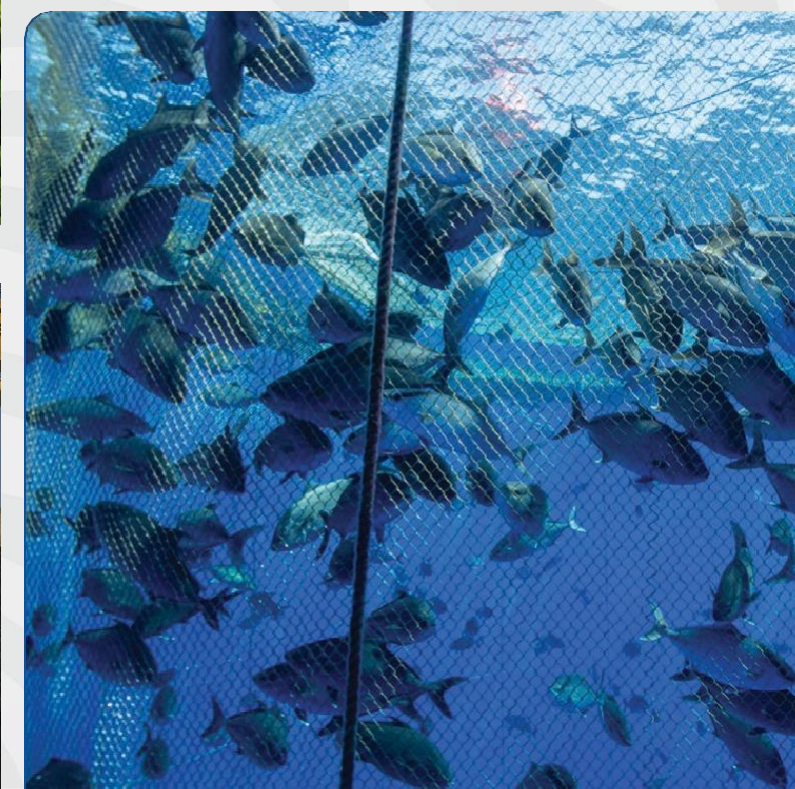
**INVEST IN
TANZANIA**



**PRESIDENT'S OFFICE
PLANNING AND
INVESTMENT**

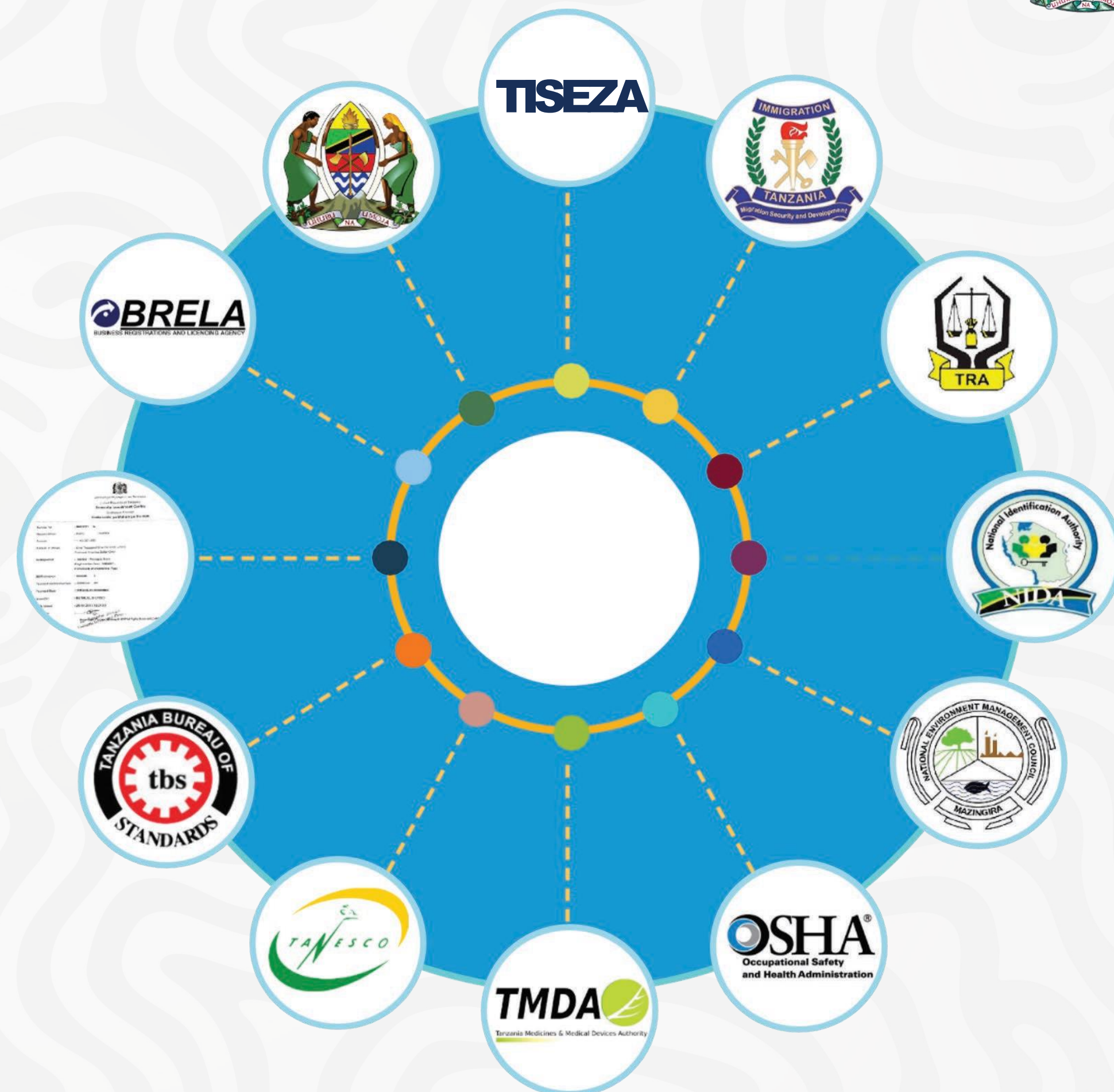
**TANZANIA INVESTMENT AND SPECIAL
ECONOMIC ZONES AUTHORITY (TISEZA)**

AN OVERVIEW OF TANZANIA'S INVESTMENT CLIMATE AND OPPORTUNITIES



Main Focal Point For Investors

- The Tanzania Investment and Special Economic Zones Authority (TISEZA) is a newly established entity designed to streamline investment processes and attract both domestic and foreign investors.
- It was formed by Act No. 6 of 2025 and repealed the Tanzania Investment Act, 2022, the Export Processing Zones Act, 2002 and the Special Economic Zones Act, 2006;
- It consolidates the functions of the Tanzania Investment Centre (TIC) and the Export Processing Zones Authority (EPZA).
- It is responsible for coordinating, promoting and facilitating investments in Tanzania Mainland; Streamlining investment facilitation under the OSSC to simplify registration of investors, licensing, aftercare services; Providing for designation, development, management and operations of special economic zones; Developing a land bank for investment; etc





Why Invest In Tanzania?



**Peace & Political
Stability**



**Economic
Stability**



**Rich Natural
Resources**



**Investment and
Export-Credit Guarantees**



**Strategic
Geographical Location**



**Access to Markets
FTA**



**Stable Fiscal and
Monetary Regime**



**Access to Affordable
Labour**



**Transparent
Investment Laws**



**Infrastructure
Developments**



**Strong Public-Private
Engagement**

Tanzania is the Base of Africa's most **ACTIVE** infrastructure Market





Power And Cost Efficiency



	TZ	ZNZ	KENYA	UGANDA	RWANDA	BURUNDI
	US¢/kWh	US¢/kWh	US¢/kWh	US¢/kWh	US¢/kWh	US¢/kWh
D1	4.35	6.79	13.62	6.88	9.70	4.7
T1	15.33	12.24	18.69	20.87	23.10	23.10
T2	12.79	10.57	18.48	15.98	14.60	17.3
T3MV	8.54	9.0	14.96	12.09	11.20	18.20
T3HV	6.65	9.0	13.78	9.77	10.20	12.40
ST. Light	-	-	11.35	10.18	20.6	-



INVESTMENT CATEGORIES

A

Normal Investors

Minimum Capital Requirement:

Foreign investors - **USD 500,000**

Local investors – **USD 50,000**

C

Strategic Investors

Foreign investors – **USD 500,000**

Local investors – **USD 100,000**

At least 80% of goods produced/processed should be for export. Investment inside SEZ Industrial Park or in Standalone

B

Strategic Investors

Minimum Capital Requirement:

Foreign investors - **USD 50M**

Local investors – **USD 20M**

D

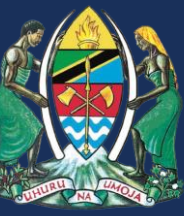
SEZ Investors

Minimal Capital Requirement

Foreign investors – **USD 500,000**

Local investors – **USD 100,000**

Goods produced/processed should be for export or local market. Investment MUST be in SEZ Industrial Park



INDUSTRIAL PARKS





FISCAL INCENTIVES UNDER THE GENERAL INVESTMENT SCHEME

Exemption on Project Capital goods

- Zero Import Duty on capital goods.
- Zero Import Duty on raw materials

Capital Allowance

- Agriculture – 100%
- Mining - 20% (first 5 years)
- Hotels - 50%
- Fish farming – 50%
- Tourist services – 50%

Tax Relief on Deemed Capital Goods

- Import Duty exempted by 75%

Exemption on Project Capital goods

- Zero Import Duty on capital goods.
- Zero Import Duty on raw materials

Manufacturing of Pharmaceuticals, Textile or Leather products

- Reduced Corporate Tax to 20% for the first 5 consecutive years

Assembly of Motor vehicles, Tractors, Fishing boats or Out boat engine

- Reduced Corporate Tax to 10% for the First 5 consecutive years



Fiscal Incentives Under SEZ/EPZ Scheme

- Exemption from payment of corporate tax for the initial period of ten (10) years;
- Exemption from payment of all levies imposed by Local Government Authorities (LGAs) for products produced in the EPZ for the initial period of ten (10) years;
- Exemption from VAT on goods and services directly related to production within the zone including utilities and wharfage charges (No time limit);
- Exemption from import duty on goods directly related to production in the zone (construction, machines, equipment, furniture, fixtures, certain vehicles as indicated in the EPZ Act) (No time limit)





OTHER NON-FISCAL INCENTIVES

01

AUTOMATIC IMMIGRATION QUOTA

Initially 10 expatriates during project implementation, and additional based on project size and other factors

02

LAND DERIVATIVE RIGHT

Foreigners have security of tenure under TIC Derivative Title for 98 years

03

ACCESS TO SERVICES UNDER THE ONE STOP FACILITATION CENTRE

04

UNCONDITIONAL (FREE REPATRIATION) TRANSFERABILITY OF FUNDS

Transfer of funds is allowed through any authorized bank in freely convertible currency of: Net Profits, Repayment of Foreign Loans, Royalties, Fees Charges in Respect of Foreign Technology, etc.

05

ACCESS TO INTERNATIONAL ARBITRATION:

Tanzania is a Member of MIGA (Multilateral Investment Guarantee Agency) and The International Centre for Settlement of Investment Disputes (ICSID)



NON-FISCAL INCENTIVES FOR EPZ AND SEZ INVESTMENT SCHEMES

01

**Access to export
Credit guarantee
scheme**

02

Exemption from Pre-shipment Verification of Conformity (PVoC)

03

On-site customs inspection of goods in the EPZ and SEZ

04

Provisions of business visa at the point of entry to key technical, management and training staff for a maximum of two months.

05

Entitlement to an initial immigrant quota of up to five persons during the start-up period



GENERAL INVESTMENT OPPORTUNITIES



**Agriculture and
Agro-Processing**



Livestock



Fishing and Aquaculture



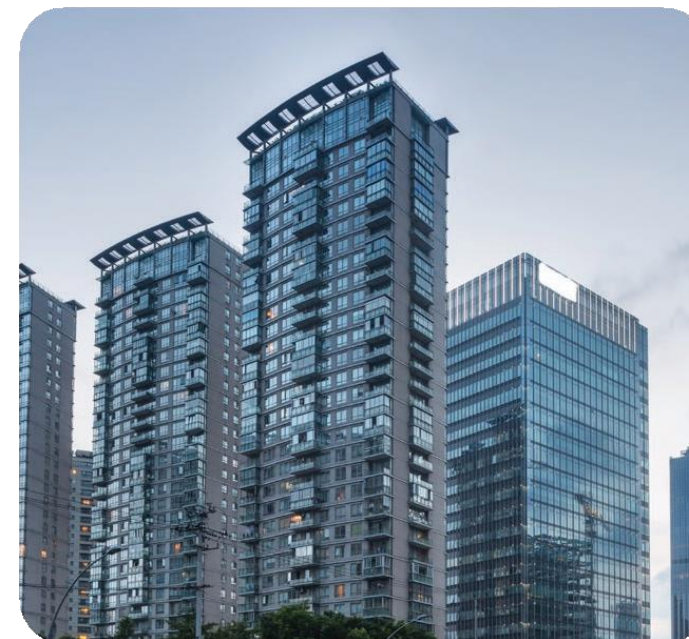
Manufacturing



Pharmaceuticals



Tourism



Real-Estate



Energy



Mining and Metals

Agriculture and Agro-Processing

Size of the Market

26.1%
of GDP ('21)

5% pa
sector growth ('15-'21)

64%
of employment (21)

US\$1.2B
export revenue ('22)

Other Key Statistics

- 45% of land classified as agricultural land and 15% as arable
- 3rd and 8th largest cashew nut grower in Africa and the world
- 95% increase in exports of horticultural products since 2017
- 17x increase in exports of cotton since 2018
- One of the highest avg. cane yields globally: 120 tons/ha

Valued at US\$ 289.6M in 2022 2. Valued at US\$ 103.4M in 2022
Source: AECF, Tanzania Investment Centre

Existing Conditions

Most common food crops in Tanzania are maize, rice, wheat, sorghum, soybean millet, cassava, round potatoes and sweet potatoes. Main cash crops include cotton, tea, coffee, sisal, tobacco cocoa, and cashew nuts.

Specific opportunities

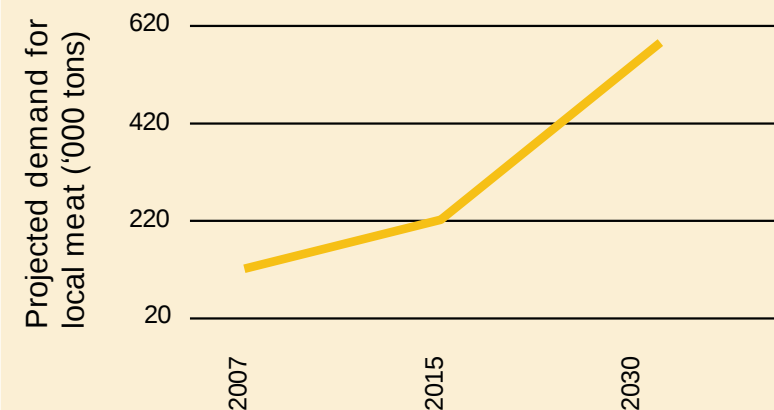
Rehabilitation / expansion of existing or construction / operation of new processing Industries | Construction of Industrial Parks | Cold Chain mgmt. | Mechanization

Edible Oil | Fruits & Vegetable | Tea | Cashew nut | Floriculture | Pulses | Cassava | Sugar | Cotton | Beverages | Dairy products



Livestock

Size of the market



+200%

increase in local
meat consumption
by 2030

Other Key Statistics

- 2nd largest livestock population in Africa (2020)
- 5% p.a. sector growth for 7 consecutive years
- 45% increase in production of hides and skins since 2017

Estimated at 51k T in 2021

Source: Tanzania Investment Centre

Existing Conditions

Main livestock groups in 2021: cattle (35 million), chicken (28 million), goats (26 million), sheep (9 million), pigs (3 million)

Specific opportunities

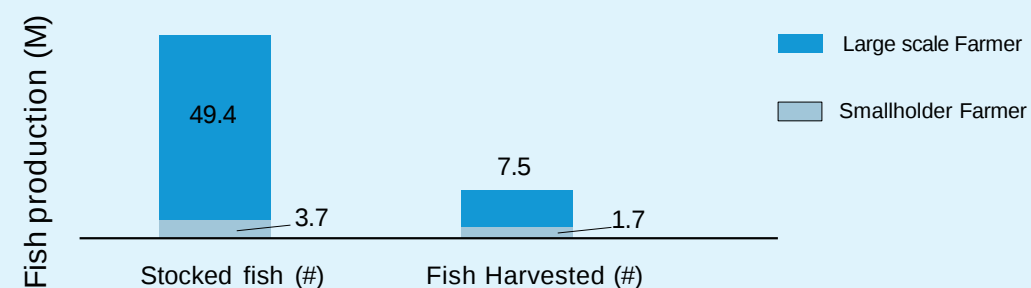
Feedlot finish cattle | Commercial cattle Ranches | Live Animal Trading | Raising & Fattening | Retailing & Marketing | Modern Abattoirs | Meat Processing Plants | Hatchery for Broiler Chicks and Grand Parent Stocks | Commercial layers and broiler farms



Fishing and Aquaculture



Size of the market



Other Key Statistics

- 8th largest inland water capture producer in the world (410K tonnes live weight in 2020)
- 8th largest aquaculture producer of algae in the world (91K tonnes live weight in 2020)
- 6.7% sector growth in 2020
- Fish catch in Zanzibar: 36,728 tonnes or US\$ 84 M (2019)

Estimated at 51k T in 2021
Source: Tanzania Investment Centre

Existing Conditions

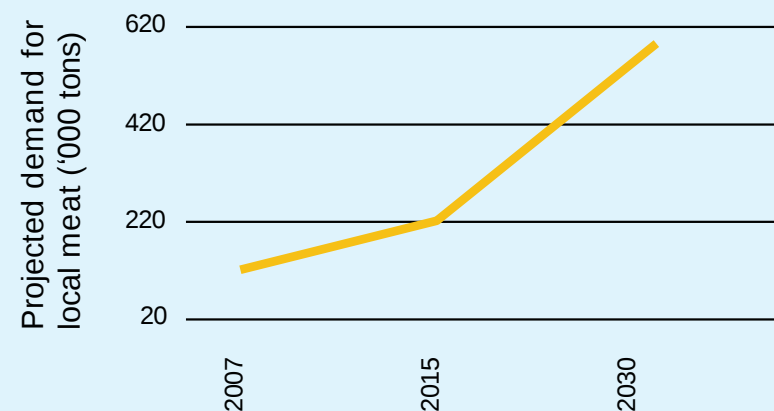
Freshwater coverage: 54k sq.km | Inland lakes: Lake Victoria, Lake Tanganyika and Lake Nyasa | EEZ: 242k sq.km | Coastline: 1,424 Km along Indian Ocean
\$54M project from ADB to create jobs for Zanzibar's blue economy

Specific opportunities

Fishing ports and fishing in the EEZ | Fish processing and fishing boat building yards | Commercial fish farms in marine and freshwater areas.

Manufacturing

Size of the market



+200%

increase in local meat consumption by 2030

Other Key Statistics

- Manufactured goods made up 12% of total exports in 2021
- +300K workers in manufacturing, employed mainly in the urban areas
- Consumer market steadily growing: 5% growth p.a. in household final expenditure since 2016

Source: World Bank, UNCTAD

Existing Conditions

Fully reliant on imported automotive products such as passenger cars. Recent discoveries of natural gas, soda ash, and other minerals required for petrol, gas, and chemical industries

Specific opportunities

Establishment of SEZs/EPZs | Industrial parks and logistics centres | Motor vehicle and motorcycle assembly plants and spare parts production facilities | Construction of LNG plant | Production of construction materials



Pharmaceuticals

Size of the market

Government goal: Reduce import bill

US\$ 800M – 1Bn
value of opportunity in medicine and medical devices market¹

Other Key Statistics

- Tanzania imports 85% - 94% of its pharmaceutical & medical devices, mostly from Indian suppliers
- Government target: produce 50% of hospital drugs and medical equipment locally
- Local production from Tanzania could also supply to whole EAC region

1. Equivalent to import bill
Source: Industry reports, Tanzania Investment Center

Existing Conditions

Policies and strategies to invest in the sector: National Health Policy 2017 – 22, the Tanzania Food, Drugs and Cosmetics Regulations 2015, and the Pharmaceutical Sector Action Plan 2014 - 20

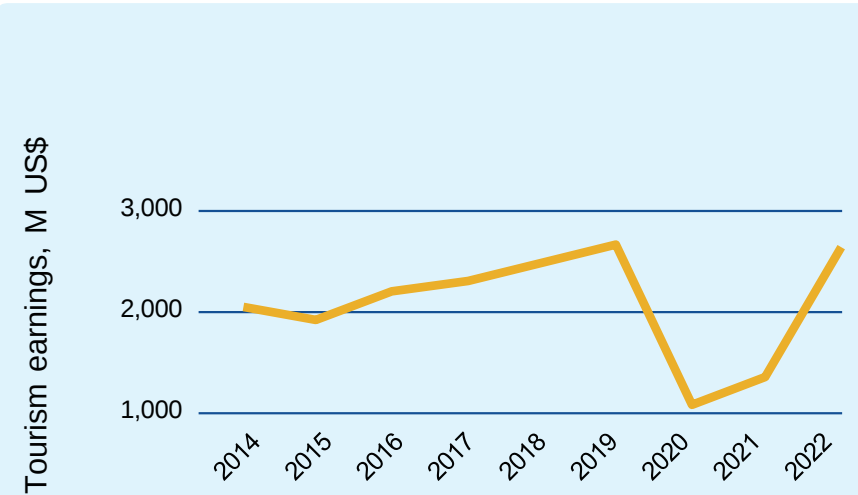
Specific opportunities

Manufacturing of ARVs, anti-Tb, anticancer, cardiovascular medicines, packaging, medical devices | API or excipients bulk dealers | Establishment of manufacturing facility and specialized training centres | Provision of spare parts and technical support



Tourism

Size of the market



US\$ 2.6B
Revenue ('22)

1.5M
tourists ('22)

Other Key Statistics

- Average length of stay: 10-11 days
- Average revenue per tourist: US\$ 1,760
- Top Source countries: Kenya (166K), Burundi (101K), USA (101K), France (100K) and Germany (68K)
- Tourism forecasted to reach ~20% GDP in 2025/26

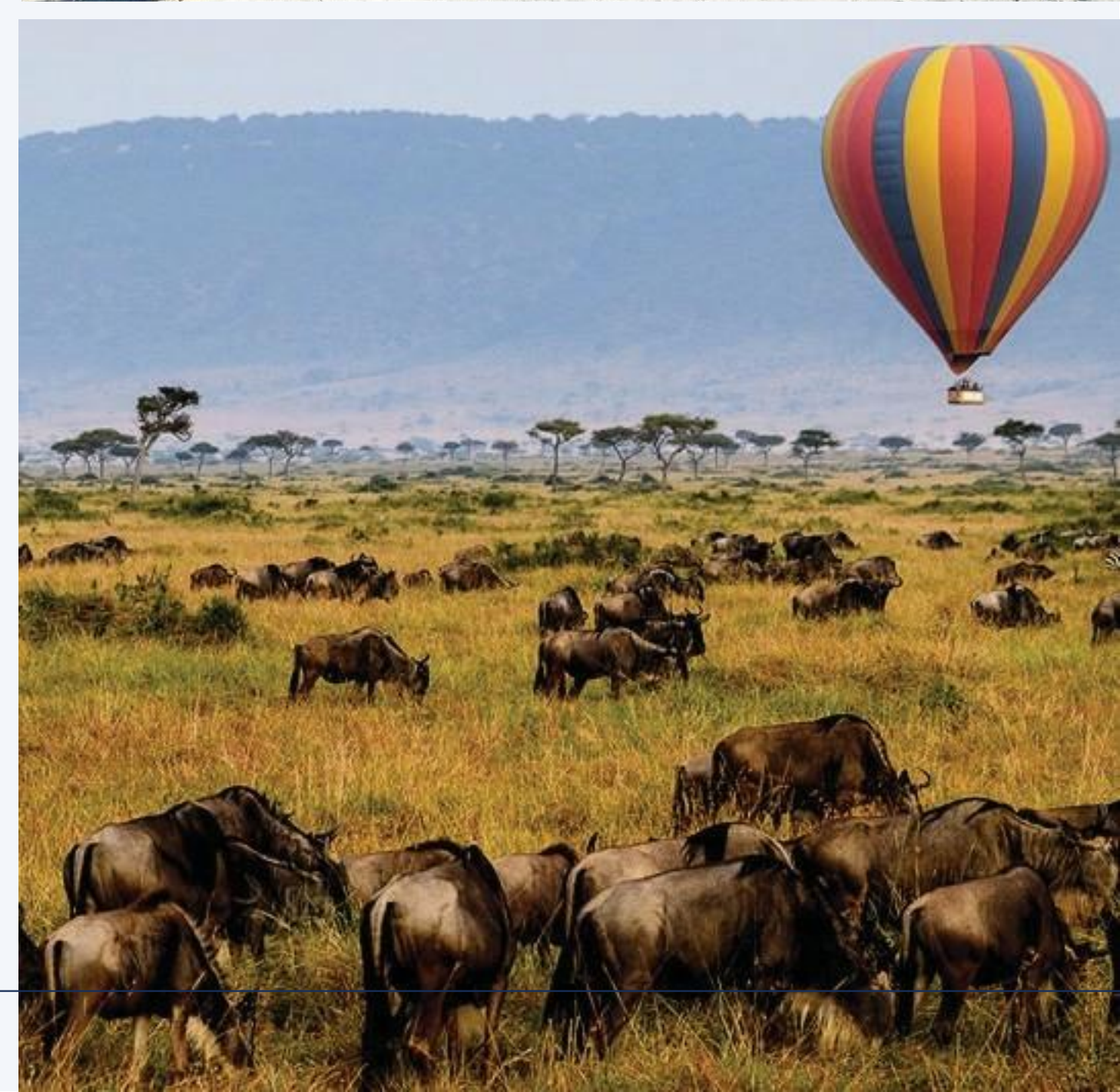
Source: Tanzania Invest, Tanzania National Bureau of Statistics

Existing Conditions

22 National Parks | 32 Game Reserves | 44 Game Controlled Areas | 4 Ramsar/Wetland Sites | 33 Wildlife Management Areas | 20 Nature Reserves

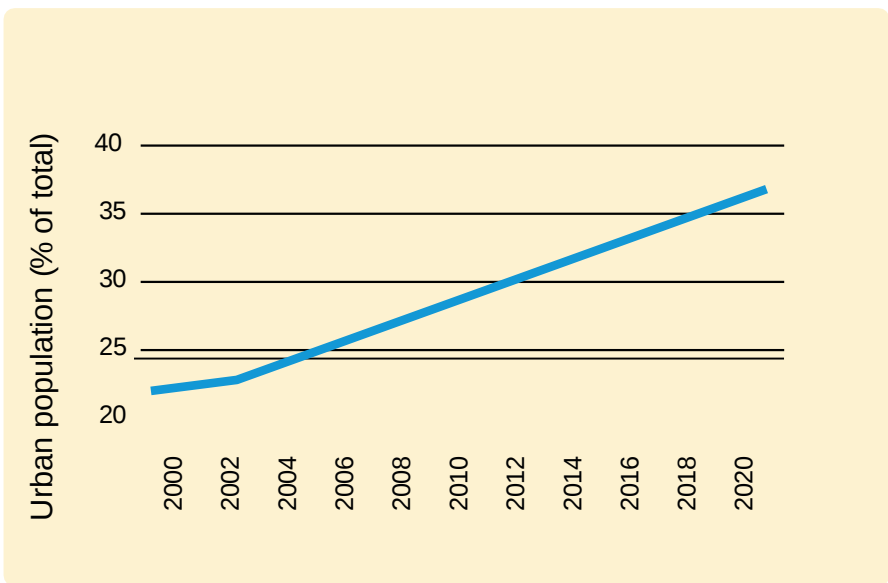
Specific opportunities

Tourist Hotels, Beach tourism, cultural and historical sites | Golf courses and eco-tourism facilities | Leisure parks | Conference tourism facilities | Air/ground transport | Tour operations | Trophy hunting



Real Estate Development

Size of the market



US\$ 2.6B
Revenue ('22)

1.5M
tourists ('22)

Other Key Statistics

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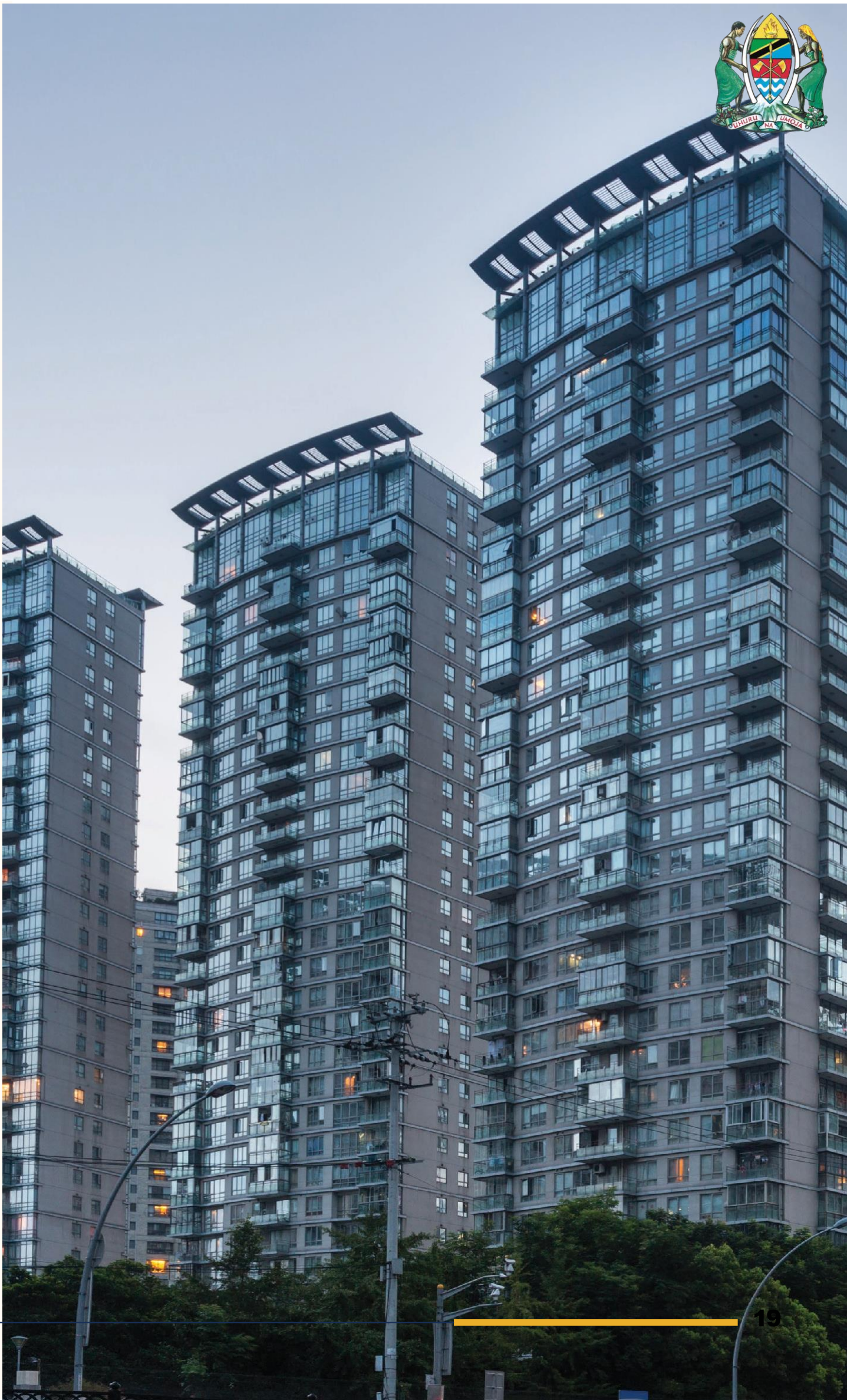
Source: World Bank

Existing Conditions

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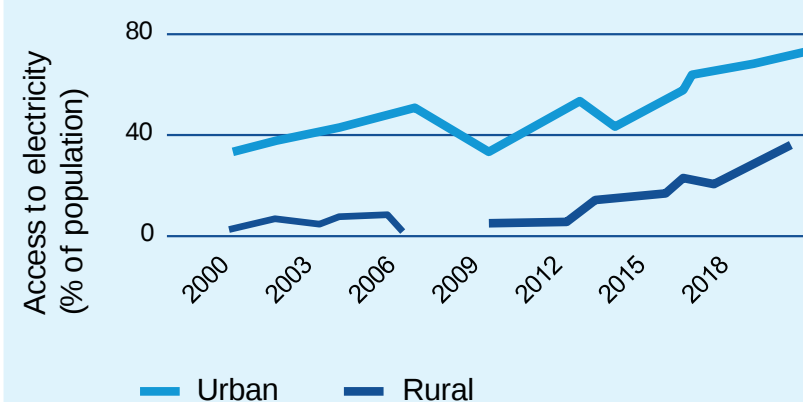
Specific opportunities

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Energy

Size of the market



6.96 TWh

Electricity final
Consumption

880k TJ

Energy Production

Other Key Statistics

- Total primary energy supply: 23.91 Mtoe
- Grid installed generation capacity: 1,438.24 MW
- Renewable sources: 561 MW generated from TANESCO owned hydro power stations and 658 MW from thermal

Source: IEA, Tanzania Investment Center

Existing Conditions

Energy sources include solar, wind, natural gas, hydro, coal, geothermal, ocean, bioenergy, and uranium

Most of clean energy sources remain untapped

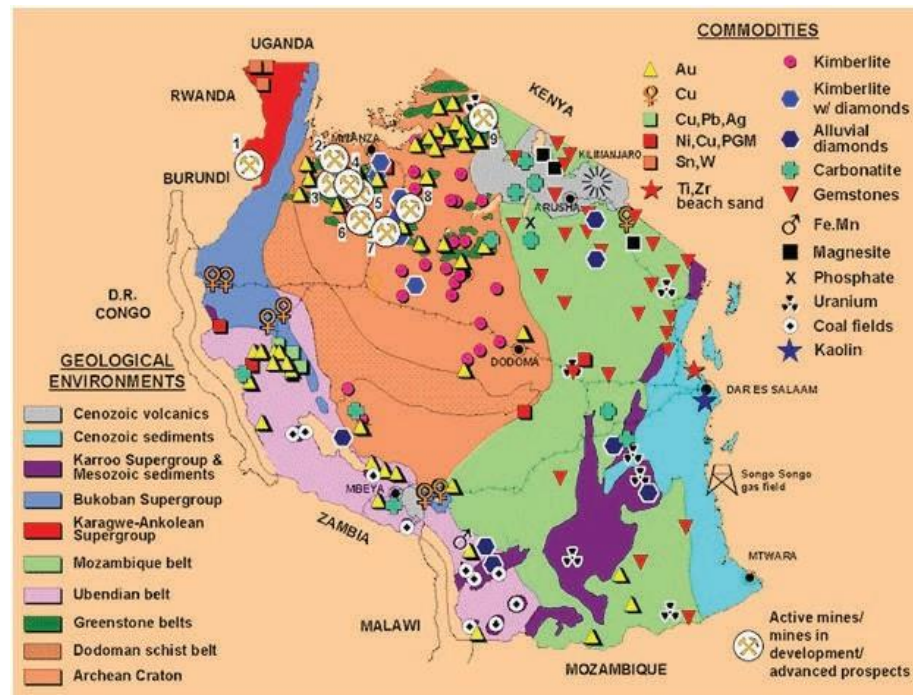
Specific opportunities

Infrastructure development, rehabilitation and expansion | Extraction of biofuels | Petroleum pipeline and Petroleum products offloading terminals | Geothermal exploration and development | Rural Electrification



Mining and Metals

Size of the market



US\$4.5Bn

In Exports ('21)

18K Kg

of Gold sold ('21)

Other Key Statistics

- 3rd largest producer of gold in Africa
- Mining forecasted to reach ~10% GDP in 2025

Source: Ministry of Minerals, Mining Review Africa, Observatory of Economic Complexity, Tanzania Investment Centre

Existing Conditions

Key mineral deposits include coal, copper, diamonds, gold, nickel, silver, uranium, and Tanzanite gemstone (only found in Tanzania). Others include iron ore, soda ash, clay soil, aquamarine, garnet, ruby, sapphire and tourmaline

Specific opportunities

Exploration (deep explorations needed)
 | Mining (development of mines and beneficiation facilities, funding and/or advancement of current operations)
 | Value addition and beneficiation | Mining Support Services (supply of tools, equipment and consumables)





Investment Awards



WAIPA Special LDC Award for Use of ICT in Supporting Investments in 2024



The First Winner of the Category of the Best Investment Promotion Agency in African Region 2024

SEZ and EPZ Opportunities

- Agriculture and Agro –Industrial
- Manufacturing
- Commercial
- Tourism
- Forestry
- ICT Parks
- Banking and Financial Centers
- Textile and Garments
- Agro Processing
- Leather Processing and Manufacture of Leather Products
- Lapidary (Diamond, Gemstone etc)
- Wood Products
- Electronic Appliances
- Pharmaceutical





TANZANIA INVESTMENT AND SPECIAL ECONOMIC ZONES AUTHORITY (TISEZA)

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